

City: *Fairfield*

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Price Range: Below to 100,000,000 | Properties: Single Family

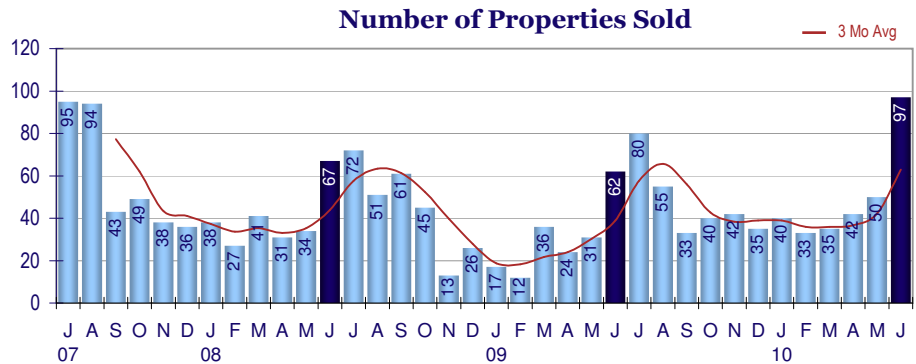
## Market Profile & Trends Overview

	Month	Trending versus*:				YTD	Trending versus*:	
		LM	L3M	PYM	LY		Prior YTD	Prior Year
Median List Price of all Current Listings	\$649,450	-0%		-7%				
Average List Price of all Current Listings	\$1,060,646	4%		-6%				
June Median Sales Price	\$592,000	14%	12%	-7%	7%	\$530,000	-5%	-5%
June Average Sales Price	\$794,387	26%	12%	5%	14%	\$704,888	-1%	1%
Total Properties Currently for Sale (Inventory)	570	-2%		4%				
June Number of Properties Sold	97	94%		56%		297	63%	
June Average Days on Market (Solds)	97	-14%	-1%	-7%	-4%	101	1%	0%
Asking Price per Square Foot (based on New Listings)	\$353	1%	2%	-1%	-9%	\$341	-21%	-12%
June Sold Price per Square Foot	\$313	12%	6%	1%	7%	\$298	-1%	1%
June Month's Supply of Inventory	5.9	-49%	-44%	-34%	-63%	12.0	-42%	-24%
June Sale Price vs List Price Ratio	95.4%	.5%	1.5%	1.6%	3.9%	93.9%	4.7%	2.3%

\* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year (2009) / YTD = Year-to-date | Arrows indicate if Month / YTD values are higher (up), lower (down) or unchanged (flat)

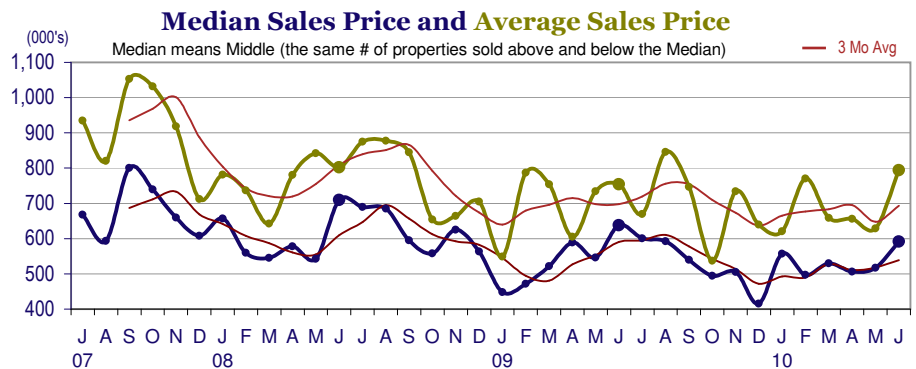
## Property Sales

June Property sales were 97, up 56.5% from 62 in June of 2009 and 94.0% higher than the 50 sales last month. June 2010 sales were at their highest level compared to June of 2009 and 2008. June YTD sales of 297 are running 63.2% ahead of last year's year-to-date sales of 182.



## Prices

The Median Sales Price in June was \$592,000, down 7.1% from \$637,500 in June of 2009 and up 14.4% from \$517,500 last month. The Average Sales Price in June was \$794,387, up 5.3% from \$754,098 in June of 2009 and up 26.4% from \$628,589 last month. June 2010 ASP was at a mid range compared to June of 2009 and 2008.



## Inventory & MSI

The Total Inventory of Properties available for sale as of June was 570, down 1.6% from 579 last month and up 4.0% from 548 in June of last year. June 2010 Inventory was at a mid level compared with June of 2009 and 2008.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The June 2010 MSI of 5.9 months was at its lowest level compared with June of 2009 and 2008.

